



Business Development Consultant (40 hours p/w)

Location: Serooskerke (W), The Netherlands

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The position

Are you passionate and enjoy working on worldwide projects in the Oil & Gas industry?
Do you love to work in a dedicated and dynamic team striving for the best results?

Then you might be the business development consultant that we are looking for!

The Business Development Consultant acts under the Business Development Manager and is responsible together with his/her colleague's for the development of Business for the OOS International fleet.

Duties & Responsibilities (but not limited to):

The Business Development Consultant acts under the Business Development Manager and is responsible together with his/her colleague's for the development of business and market leads for the OOS International fleet.

Amongst:

- **Market Analysis:** Conduct thorough market research to identify new business opportunities and stay updated on industry trends and competitor activities.
- **Client Acquisition:** Develop and implement strategies to attract new clients and maintain relationships with existing clients.
- **Proposal Development:** Prepare and present detailed business proposals, including technical and commercial aspects, to potential clients.
- **Partnership Management:** Identify, negotiate, and manage relationships with key partners and stakeholders.
- **Sales Strategy:** Develop and execute sales strategies to achieve revenue targets and business growth.
- **Project Management:** Oversee the execution of business development projects, ensuring they are completed on time and within budget.
- **Networking:** Represent the company at industry events, conferences, and trade shows to enhance the company's visibility and expand its network.
- **Reporting:** Provide regular reports on business development activities, progress, and outcomes to senior management.



Education/Experience/Requirements

- **Education:** Preferred Bachelor's degree in Business Administration, Engineering, or a related field.
- **Experience:** Minimum of 5 years of experience in business development or technical sales within the oil & gas or offshore industry.
- **Requirements:** Willingness to travel when required. Fluency in English. Sufficient knowledge of Microsoft Office software.

What can we offer you?

- ✓ A varied, international working environment with a lot of responsibility.
- ✓ A dedicated team where every member strives for the best team results.
- ✓ Prominent career opportunities.
- ✓ Competitive salary.
- ✓ Pension.

Interested?

If this job appeals to you and you meet the qualifications, please let us know by sending your application to hr@oosinternational.com.

For additional information please call +31 118 726200 and ask for the HR department.

Contact OOS International

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